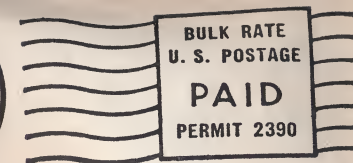


enclosed



**time &
money**

SAVERS !

FOR OFFICE, BUSINESS AND INDUSTRY

T. Nelson
Box 1346
Poughkeepsie, N.Y. 12603

65

SJ 71 1
Sample output.



STATOS™ 21

VARIAN HAS DEPENDED SINCE ITS INCEPTION UPON THE INTRODUCTION OF TECHNOLOGICALLY SUPERIOR PRODUCTS. CERTAINLY STATOS 21 - - THE MACHINE WHICH PRINTED THIS TEXT AND THE ASSOCIATED GRAPH - - IS NO EXCEPTION. THIS AMAZING MACHINE CAN PRINT A PAGE OF TEXT EVERY SECOND.

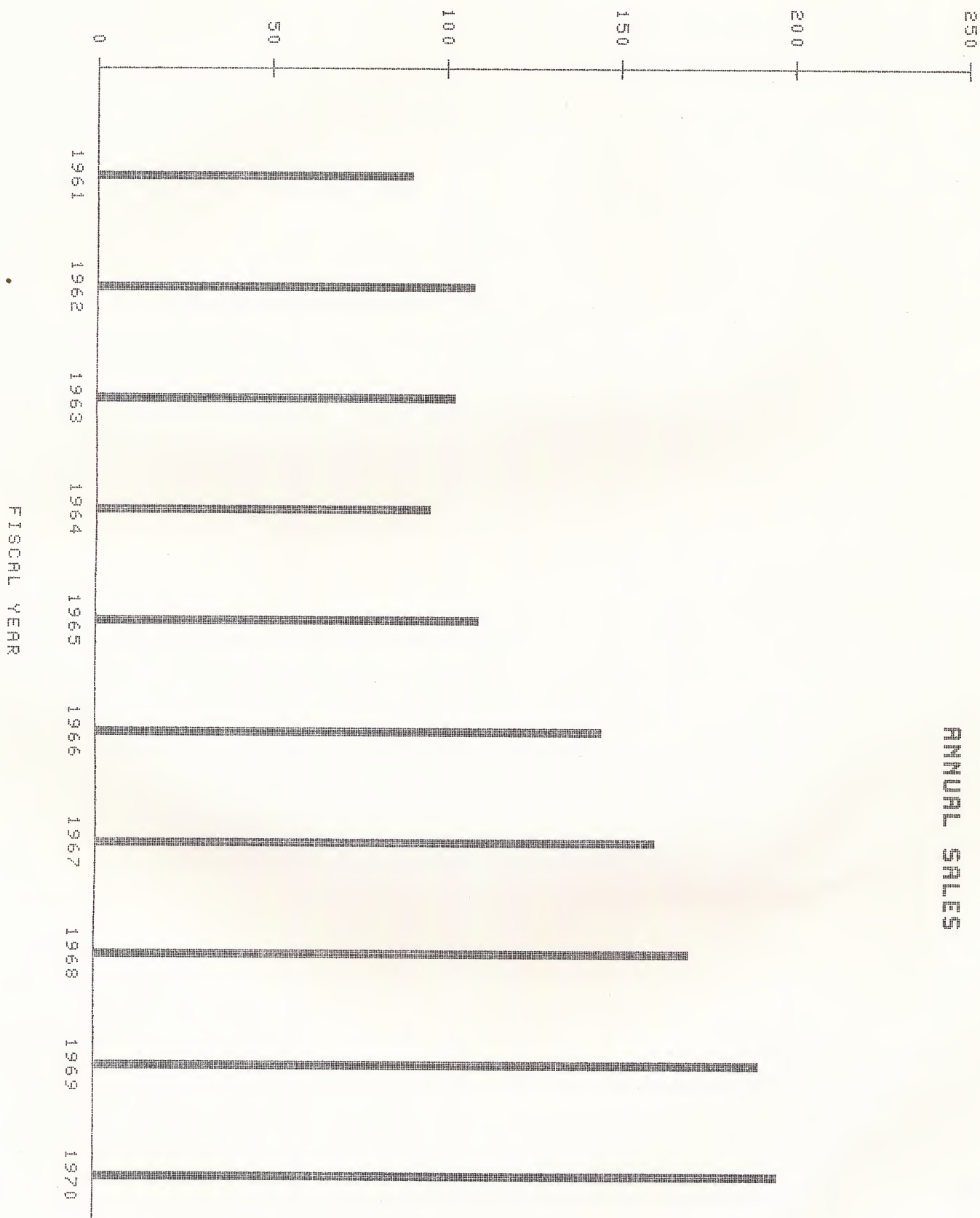
STATOS 21 CAN PRINT BUSINESS CHARTS AND GRAPHS OF EVERY SORT, ADDING TEXT AND NUMBERS AT WILL. IT'S SPEED IN PRINTING IS DUE TO THE NON-IMPACT NATURE OF ITS ELECTROSTATIC WRITING PROCESS - - SO WELL PROVEN ON PRECEDING STATOS MACHINES. STATOS 21 MAKES USE OF DOT MATRICES TO FORM INDIVIDUAL CHARACTERS; WHICH MEANS IT CAN PRINT ALPHABETS OTHER THAN ROMAN. SIC:

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THE FORMAT OF THE MATRIX CAN BE VARIED TO OBTAIN DIFFERENT LETTERING STYLES. THESE CAN BE MIXED, AS IN THE FOLLOWING EXAMPLE:

ANNUAL SALES

DOLLARS (000,000)

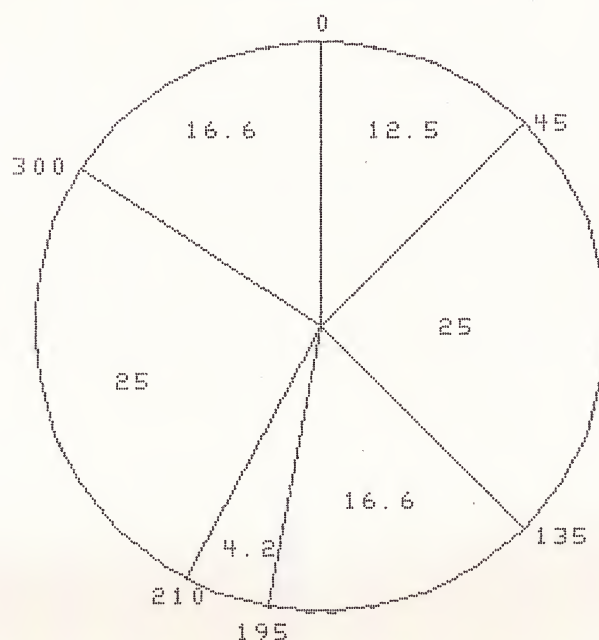


THE STATOS 21, WHEN USED WITH AN APPROPRIATELY PROGRAMMED COMPUTER, CAN TURN DULL TABULAR PRINTOUTS INTO DYNAMIC, ATTENTION-GETTING VISUAL REPRESENTATIONS THAT PERMIT USERS TO READILY GRASP THE CONCEPTS PRESENTED. COMPARE THE TIME IT TAKES TO GRASP THE INFORMATION IN THE TABLE BELOW WITH THE TIME TO REACH COMPREHENSION OF THE SAME DATA PRESENTED GRAPHICALLY.

TABULAR DATA

SEGMENT	%	ACCUMULATIVE
45	12.5	45
90	25	135
60	16.6	195
15	4.2	210
90	25	300
60	16.6	360

GRAPHIC DATA



THE FOLLOWING PAGES SHOW HOW A STORED FIXED FORMAT CAN BE COMBINED WITH VARIABLE DATA TO PRODUCE GRAPHS, CHARTS, AND FIGURES SUITABLE FOR USE IN GENERAL BUSINESS APPLICATIONS. THE TECHNIQUE OF USING A STORED FORMAT CAN BE OF ASSISTANCE IN GENERATING FLOWCHARTS, ELECTRICAL SCHEMATICS, AND OTHER TECHNICAL DOCUMENTATION. IN THIS CASE, THE STORED IMAGES ARE POSITIONED AS REQUIRED. VARIABLE DATA ARE INTERCONNECTS AND LABELS.

FIXED INFORMATION

	APR	JUL	OCT	JAN	APR	JUL	OCT	JAN

VARIABLE INFORMATION

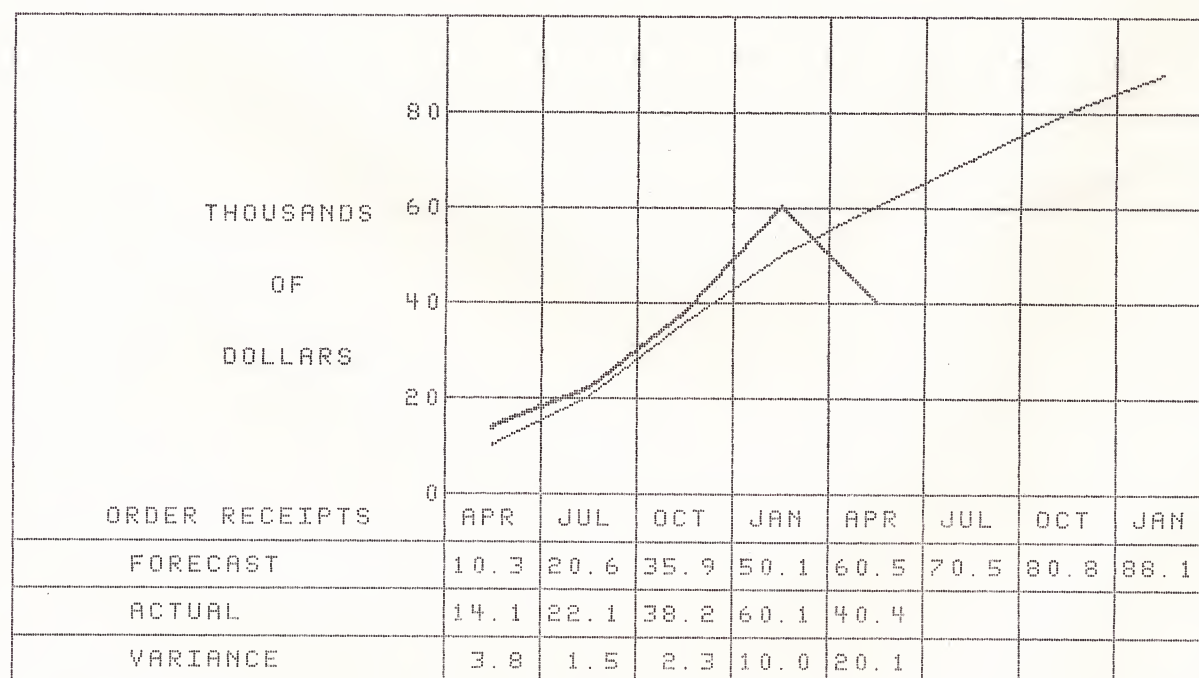
ORDER RECEIPTS (THOUSANDS OF DOLLARS)

FORECAST, 10.3, 20.6, 35.9, 50.1, 60.5, 70.5, 80.8, 88.1.

ACTUAL, 14.1, 22.1, 38.2, 60.1, 40.4.

VARIANCE, 3.8, 1.5, 2.3, 10.0, 20.1.

COMBINED PLOT



THE PHENOMENAL PRINTING RATE OF STATOS 21 IS BEST VISUALIZED IN TERMS OF A FULL 80 COLUMN BY 88 LINE PAGE OF TEXT APPEARING ONCE A SECOND! THIS IS FOUR TIMES THE PRINTING SPEED OF THE FASTEST "HIGH SPEED" IMPACT LINE PRINTERS AVAILABLE AT ANYWHERE NEAR THE COST. TREMENDOUS REDUCTION IN TURN-AROUND TIME IS PROVIDED BY STATOS 21 IN ANY DATA PROCESSING APPLICATION:

CORE DUMPS AND TAPE DUMPS ARE AVAILABLE LITERALLY IN SECONDS, SAVING INVALUABLE DEBUGGING TIME ON LARGE SYSTEMS. IMPORTANT TOP-MANAGEMENT SUMMARIES CAN BE GENERATED IN MINUTES, WHILE THE BULK PRINTING MAY CONTINUE FOR HOURS. QUICK-LOOK TECHNIQUES ALLOW ERRORS TO BE REMOVED FROM COMPLEX PLOTTING ROUTINES BEFORE WASTING HOURS OF HIGH RESOLUTION, LARGE FORMAT PLOT TIME. GRAPHS AND HISTOGRAMS MAY BE COMBINED WITH NORMAL ALPHANUMERIC PRINTING TO CONDENSE INFORMATION, FURTHER REDUCING THE ELAPSED TIME FROM DATA ORIGINATION TO HIGH LEVEL DECISIONS.

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